

CompGroup AGC Offers Safe Bet for Contractors

By David Wylie

Spend five minutes talking to Julie Schatz of Roberts & Crow, and it's no surprise that the CompGroup AGC earned the largest purchasing group dividend in *Texas Mutual*[®] history this year.

"Safety is ingrained in everything we do," said Schatz, the CompGroup AGC administrator. "By controlling our loss ratio, we've helped our members earn on average more than 10 percent of their premium back in dividends. We think that speaks volumes about our members' commitment to safety."

The Texas Building Branch AGC formed the CompGroup AGC in 1993 as a competitive workers' compensation option for its contractor members. Seeking better rates and service, the group partnered with Texas Mutual Insurance Company in 2000.

Each CompGroup AGC member receives a premium discount based on the premium volume of the entire group. Members retain their own experience modifiers, and they are all eligible to participate in the *Texas Mutual*[®] purchasing group dividend program.*

The group also benefits from expert claim and loss prevention services, including a *Texas Mutual*[®] safety plan developed for the construction industry. Working with the AGC's 11 statewide chapters, the CompGroup AGC supplements the safety plan with year-round training opportunities, on-site job inspections, and websites loaded with practical safety information.

Roberts & Crow markets the CompGroup AGC to prospective insureds through independent insurance agents, with support from the local chapters of the AGC. Once bound, purchasing group members must join the AGC to stay eligible for the group.

"Roberts & Crow has done a great job of working with Texas Mutual Insurance Company and

The CompGroup AGC at a Glance

Qualifying class codes:
The CompGroup AGC is open to most commercial construction class codes. Click [here](#) for a list of qualifying codes

Dividend History: \$4,217,709,
including a *Texas Mutual*[®]
record \$2,256,565 in 2005

Premium discount: 11%.

independent agents to help the CompGroup AGC reach its potential,” said Jack Ogden, *Texas Mutual*[®] purchasing group manager. “They’ve built this group into an attractive option for agents who have clients in the construction industry.”

Any independent agent can place a qualifying client into the CompGroup AGC, with a *Texas Mutual*[®] underwriter’s approval. For more information about the CompGroup AGC and other purchasing groups, click [here](#).

Contact information

To find out how to place a client into the CompGroup AGC, email [Karen Beuchaw](#) of Roberts & Crow, call (800) 406-9614, or visit www.compgroupagc.org.

**Past dividends are not a guarantee of future dividends, and the Texas Department of Insurance must approve all dividend plans.*
